

# ARIJIT MUKHERJEE

## CURRICULUM VITAE

### Correspondence

### Home

Michigan State University  
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### EMPLOYMENT HISTORY

2014 – present	<i>Associate Professor</i> , Michigan State University, East Lansing MI
2008 – 2014	<i>Assistant Professor</i> , Michigan State University, East Lansing MI
2005 – 2008	<i>Senior Consultant</i> , Bates White LLC (Antitrust Practice), Washington DC

### EDUCATION

Ph.D. Economics, Northwestern University, Evanston IL, 2005  
*Dissertation Title*: Essays in Economics of Organization  
*Advisor*: Michael D. Whinston

M.A. Economics, Northwestern University, Evanston IL, 2001

M.S. Indian Statistical Institute, New Delhi; India (Summa cum Laude), 2000

B.Sc. Presidency College, Calcutta; India (Summa cum Laude), 1998

### FIELDS OF SPECIALIZATION

Economics of Organization, Personnel Economics, Contract Theory, Industrial Organization

### PUBLICATIONS

- [1] Relational contracts with subjective peer evaluations  
**The RAND Journal of Economics**, Vol. 47 (2016) pp. 3–28 (with Joyee Deb and Jin Li)
- [2] Strategic information revelation when experts compete to influence  
**The RAND Journal of Economics**, Vol. 44 (2013), pp. 522–544 (with Sourav Bhattacharya)
- [3] Star wars: Exclusive talent and collusive outcomes in labor markets  
**Journal of Law Economics & Organization**, Vol. 28 (2012), pp. 754–782  
(with Luís Vasconcelos)
- [4] Interim performance feedback in multistage tournaments: The optimality of partial disclosure  
**Journal of Labor Economics**, Vol. 29 (2011), pp. 229–265 (with Maria Goltsman)
- [5] Optimal job design in the presence of implicit incentives  
**The RAND Journal of Economics**, Vol. 42 (2011), pp. 44–69 (with Luís Vasconcelos)

**PUBLICATIONS (Cont'd)**

- [6] Optimal disclosure policy when firms offer implicit contracts  
**The RAND Journal of Economics**, Vol. 41 (2010), pp. 549–573
- [7] Deregulation redux: Does mandating access to bottleneck facilities necessarily improve welfare?  
**Public Choice**, Vol. 142 (2010, *Special Issue*), pp. 449–462 (with Richard S. Higgins)
- [8] Disclosure or secrecy? The dynamics of open science  
**International Journal of Industrial Organization**, Vol. 27 (2009), pp. 449–462  
(with Scott Stern)
- [9] Career concerns, matching, and optimal disclosure policy  
**International Economic Review**, Vol. 49 (2008), pp. 1211–50
- [10] Sustaining implicit contracts when agents have career concerns: Role of information disclosure  
**The RAND Journal of Economics**, Vol. 39 (2008), pp. 469–490

**WORKING PAPERS**

- [11] On the trade-off between efficiency in job assignment and turnover: the role of break-up fees  
(with Luís Vasconcelos)  
*Under revision at Journal of Law Economics & Organization*
- [12] On the optimality of diverse expert panels in persuasion games  
(with Sourav Bhattacharya and Maria Goltsman)  
*Under revision at Games and Economic Behavior*
- [13] “Learning-by-shirking” in relational contracts  
(with Jin Li and Luís Vasconcelos)

**WORKS IN PROGRESS**

- [14] Adverse selection, certification intermediaries and investment  
(with Jay Pil Choi)
- [15] Strategic transparency and organizational rigidity  
(with Jin Li and Luís Vasconcelos)

**TEACHING EXPERIENCE**

Michigan State University, Department of Economics  
*Intermediate Microeconomics (EC 301)*  
*Advanced Microeconomics/Game Theory (EC 401)*  
*Graduate Microeconomics (EC 812B)*  
*Graduate field course in Economic Theory (Information Economics; EC 912)*  
*Graduate field course in Industrial Organization (Market Structure and Behavior; EC 860)*  
*Mathematics Boot Camp (for PhD program)*

## FELLOWSHIPS, GRANTS, AND AWARDS

Special Foreign Travel Fund, MSU, 2011, 2013  
 Econometric Society World Congress Travel Grant, 2010  
 MSU-CIBER Professional Development Grant, 2010  
 Bates White Research Enhancement Grant, 2005  
 Center for Study of Industrial Organization Fellowship, Northwestern University, 2004  
 The Graduate School and the Office for Research 2004/2005 Conference Travel Grant, Northwestern University  
 University Fellow, Northwestern University, 2000 – 2001  
 Calcutta University Fellowship for Master's Program, 1998 – 2000

## PROFESSIONAL INVOLVEMENTS

### Invited seminars

Southern Methodist University, Boston University, SUNY—Stony brook, University of New South Wales, National University of Singapore, Ohio State University, University of Southern California, University of Iowa, Indiana University Purdue University Indianapolis, Florida Atlantic University, University of Western Ontario, Queen's University, Indian Institute of Management, Ahmedabad; Western Michigan University; University of Michigan, Ross School of Business; IESE; London Business School; Michigan State University; Pennsylvania State University; Indian School of Business; Bates White LLC; Cornell University; Rutgers Business School

### Conference Presentations

Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2016); Second Workshop on Relational Contracts: CUNEF, Madrid, (2016); Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2013); Utah Winter Business Economics Conference, Salt Lake City\* (2013); Asian Meeting of the Econometric Society, University of Delhi, New Delhi (2012); Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2012); North American Summer Meeting of the Econometric Society, Northwestern University, Evanston, IL (2012); Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2011); Society of Economic Design 7th Biannual Conference, Montreal (2011), Econometric Society World Congress, Shanghai, China, (2010); North American Summer Meeting of the Econometric Society, Boston University, Boston, MA (2009); UM-MSU-UWO Labor day conference, Ann Arbor (2009); Society of Labor Economics Annual Meetings, Boston, MA (2009); Tournaments, Contests, and Relative Performance Evaluation, North Carolina State University, Raleigh, NC (2008); North American Summer Meeting of the Econometric Society, Duke University, Durham, NC (2007); North American Summer Meeting of the Econometric Society, University of Minnesota, Minneapolis, MN (2006); Canadian Economic Association 40th Annual Meetings, Concordia University, Montréal (2006); Fall 2005 Midwest Economic Theory and Trade Conference, Lawrence, KS (2005); Fall 2004 Midwest Economic Theory and Trade Conference, St. Louis, MO (2004); IMS/ASA's SRMS Joint Mini Meeting on Current Trends in Survey Sampling and Official Statistics, Raichak, India, (Poster Presentation) (2004)

(\* *Discussant*)

### Referring

*American Economic Journal: Microeconomics, American Economic Review, B.E. Journal of Economic Analysis & Policy, Business Research, Canadian Journal of Economics, Economic Bulletin, Economic Inquiry, Economic Theory, European Economic Review, Games and Economic Behavior, International Economic Review, International Journal of Industrial Organization, Journal of Accounting and Public Policy, Journal of Economic Behavior & Organization, Journal of European Economic Association, Journal*

*of Economics & Management Strategy, Journal of Economic Theory, Journal of Industrial Economics, Journal of Labor Economics, Journal of Law Economics & Organization, Journal of Political Economy, Journal of Public Economic Theory, Public Choice, RAND Journal of Economics, Research in Labor Economics, Review of Economic Studies*

**Departmental service**

*Member, Departmental committee, Department of Economics, Michigan State University*

Advisory committee, 2009 – 2010

Committee to evaluate the Advisory Committee and the Chair, 2010 – 2011

Departmental computer committee, 2010 – 2011

Graduate admission committee, 2012 – present

Graduate preliminary examination committee, 2011—present

Field Examination committee, 2012, 2013

Microeconomic Theory recruiting committee, 2012 – 2013, 2013 – 2015

*Seminar organization*

Economic Theory seminar, Michigan State University, 2009 – 2011; 2012 – 2013

Economic Theory Brown Bag, Michigan State University, 2008 – 2015