

# ARIJIT MUKHERJEE

## CURRICULUM VITA

### Correspondence

### Home

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### EMPLOYMENT HISTORY

2008 – present      *Assistant Professor*, Michigan State University, East Lansing MI  
2005 – 2008      *Senior Consultant*, Bates White LLC (Antitrust Practice), Washington DC

### EDUCATION

Ph.D. Economics, Northwestern University, Evanston IL, 2005  
*Dissertation Title:* Essays in Economics of Organization  
*Advisor:* Michael D. Whinston  
M.A. Economics, Northwestern University, Evanston IL, 2001  
M.S. Indian Statistical Institute, New Delhi; India (Summa cum Laude), 2000  
B.Sc. Presidency College, Calcutta; India (Summa cum Laude), 1998

### FIELDS OF SPECIALIZATION

Economics of Organization, Personnel Economics, Contract Theory, Industrial Organization

### PUBLICATIONS

Star wars: Exclusive talent and collusive outcomes in labor markets, 2010  
**Journal of Law Economics & Organization**, *forthcoming* (with Luís Vasconcelos)

Interim performance feedback in multistage tournaments: The optimality of partial disclosure, 2010  
**Journal of Labor Economics**, *Vol. 29 (2011)*, pp. 229-265 (with Maria Goltsman)

Optimal job design in the presence of implicit incentives  
**The RAND Journal of Economics**, *Vol. 42 (2011)*, pp. 44-69 (with Luís Vasconcelos)

Optimal disclosure policy when firms offer implicit contracts  
**The RAND Journal of Economics**, *Vol. 41 (2010)*, pp. 549-573

Deregulation redux: Does mandating access to bottleneck facilities necessarily improve welfare?  
**Public Choice**, *Vol. 142 (2010, Special Issue)*, pp. 449-462 (with Richard S. Higgins)

Disclosure or secrecy? The dynamics of open science  
**International Journal of Industrial Organization**, *Vol. 27 (2009)*, pp. 449-462 (with Scott Stern)

Career concerns, matching, and optimal disclosure policy  
**International Economic Review**, *Vol. 49 (2008)*, pp. 1211-1250

**PUBLICATIONS (Cont'd)**

Sustaining implicit contracts when agents have career concerns: Role of information disclosure  
**The RAND Journal of Economics**, Vol. 39 (2008), pp. 469-490

**WORKING PAPERS**

Costly information acquisition and the optimality of diverse expert panels in persuasion games  
 (with Sourav Bhattacharya and Maria Goltsman)

On the trade-off between efficiency in job assignment and turnover: the role of break-up fees  
 (with Luís Vasconcelos) *Submitted*

Strategic information revelation when experts compete to influence  
 (with Sourav Bhattacharya) *Submitted*

**TEACHING EXPERIENCE**

Michigan State University, Department of economics, 2008 – present

*Intermediate Microeconomics (EC 301)*

*Advanced Microeconomics/Game Theory (EC 401)*

*Graduate Microeconomics (EC 812B)*

*Graduate field course in Economic Theory (Information Economics; EC 912)*

**FELLOWSHIPS, GRANTS, AND AWARDS**

Special Foreign Travel Fund, MSU, 2011

Econometric Society World Congress Travel Grant, 2010

MSU-CIBER Professional Development Grant, 2010

Bates White Research Enhancement Grant, 2005

Center for Study of Industrial Organization Fellowship, Northwestern University, 2004

The Graduate School and the Office for Research 2004/2005 Conference Travel Grant, Northwestern University

University Fellow, Northwestern University, 2000 – 2001

Calcutta University Fellowship for Master's Program, 1998 – 2000

**PROFESSIONAL INVOLVEMENTS****Invited seminars**

University of Western Ontario, Queen's University, Indian Institute of Management, Ahmedabad; Western Michigan University; University of Michigan, Ross School of Business; IESE; London Business School; Michigan State University; Pennsylvania State University; Indian School of Business; Bates White LLC; Cornell University, JGSM; Rutgers Business School

**Conference Presentations**

7<sup>th</sup> Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2011), Society of Economic Design 7<sup>th</sup> Biannual Conference, Montreal (2011), Econometric Society World Congress, Shanghai, China, (2010); North American Summer Meeting of the Econometric Society, Boston University, Boston, MA (2009); UM-MSU-UWO Labor day conference (2009); Society of Labor Economics Annual Meetings, Boston, MA (2009); Tournaments, Contests, and Relative Performance Evaluation, North Carolina State University, Raleigh, NC (2008); North

American Summer Meeting of the Econometric Society, Duke University, Durham, NC (2007); North American Summer Meeting of the Econometric Society, University of Minnesota, Minneapolis, MN (2006); Canadian Economic Association 40th Annual Meetings, Concordia University, Montréal (2006); Fall 2005 Midwest Economic Theory and Trade Conference, Lawrence, KS (2005); Fall 2004 Midwest Economic Theory and Trade Conference, St. Louis, MO (2004); IMS/ASA's SRMS Joint Mini Meeting on Current Trends in Survey Sampling and Official Statistics, Raichak, India, Poster Presentation (2004)

**Referring**

B.E. Journal of Economic Analysis & Policy, Business Research, Canadian Journal of Economics, Economic Bulletin, European Economic Review, Games and Economic Behavior, International of Journal of Industrial Organization, Journal of Accounting and Public Policy, Journal of European Economic Association, Journal of Economics & Management Strategy, Journal of Economic Theory, Journal of Industrial Economics, Journal of Labor Economics, Journal of Law Economics & Organization, Journal of Political Economy, Journal of Public Economic Theory, Labor Economics, RAND Journal of Economics, Review of Economic Studies

**Departmental service**

*Member, Departmental committee, Department of Economics, Michigan State University*

Advisory committee, 2009 – 2010

Committee to Evaluate the Advisory committee and the Chair, 2010 – 2011

Departmental computer committee, 2010 – 2011

*Seminar organization*

Economic Theory seminar, Michigan State University, 2009 – 2010

Economic Theory Brown Bag, Michigan State University, 2008 – present