

ARIJIT MUKHERJEE

CURRICULUM VITAE

Correspondence

Michigan State University
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EMPLOYMENT HISTORY

2014 – present	<i>Associate Professor</i> , Michigan State University, East Lansing MI
2008 – 2014	<i>Assistant Professor</i> , Michigan State University, East Lansing MI
2005 – 2008	<i>Senior Consultant</i> , Bates White LLC (Antitrust Practice), Washington DC

EDUCATION

Ph.D. Economics, Northwestern University, Evanston IL, 2005
Dissertation Title: Essays in Economics of Organization
Advisor: Michael D. Whinston
M.A. Economics, Northwestern University, Evanston IL, 2001
M.S. Indian Statistical Institute, New Delhi; India (*Summa cum Laude*), 2000
B.Sc. Presidency College, Calcutta; India (*Summa cum Laude*), 1998

FIELDS OF SPECIALIZATION

Economics of Organization, Personnel Economics, Contract Theory, Industrial Organization

PUBLICATIONS

- [1] Learning to game the system
(with Jin Li and Luís Vasconcelos)
Review of Economic Studies, *forthcoming*
- [2] Optimal certification policy, entry, and investment in the presence of public signals
The RAND Journal of Economics, *forthcoming*
(with Jay Pil Choi)
- [3] On the trade-off between efficiency in job assignment and turnover: the role of break-up fees
Journal of Law Economics & Organization, *Vol. 34 (2018) pp. 230–271*
(with Luís Vasconcelos)
- [4] On the optimality of diverse expert panels in persuasion games
Games and Economic Behavior, *Vol. 107 (2018) pp. 345–363*
(with Sourav Bhattacharya and Maria Goltsman)

PUBLICATIONS (Cont'd)

- [5] Relational contracts with subjective peer evaluations
The RAND Journal of Economics, Vol. 47 (2016) pp. 3–28 (with Joyee Deb and Jin Li)
- [6] Strategic information revelation when experts compete to influence
The RAND Journal of Economics, Vol. 44 (2013), pp. 522–544 (with Sourav Bhattacharya)
- [7] Star wars: Exclusive talent and collusive outcomes in labor markets
Journal of Law Economics & Organization, Vol. 28 (2012), pp. 754–782
(with Luís Vasconcelos)
- [8] Interim performance feedback in multistage tournaments: The optimality of partial disclosure
Journal of Labor Economics, Vol. 29 (2011), pp. 229–265 (with Maria Goltsman)
- [9] Optimal job design in the presence of implicit incentives
The RAND Journal of Economics, Vol. 42 (2011), pp. 44–69 (with Luís Vasconcelos)
- [10] Optimal disclosure policy when firms offer implicit contracts
The RAND Journal of Economics, Vol. 41 (2010), pp. 549–573
- [11] Deregulation redux: Does mandating access to bottleneck facilities necessarily improve welfare?
Public Choice, Vol. 142 (2010, *Special Issue*), pp. 449–462 (with Richard S. Higgins)
- [12] Disclosure or secrecy? The dynamics of open science
International Journal of Industrial Organization, Vol. 27 (2009), pp. 449–462
(with Scott Stern)
- [13] Career concerns, matching, and optimal disclosure policy
International Economic Review, Vol. 49 (2008), pp. 1211–50
- [14] Sustaining implicit contracts when agents have career concerns: Role of information disclosure
The RAND Journal of Economics, Vol. 39 (2008), pp. 469–490

WORKING PAPERS/WORKS IN PROGRESS

- [15] Rulebooks in relational contracts
(with Jin Li and Luís Vasconcelos)

TEACHING EXPERIENCE

Michigan State University, Department of Economics

- Graduate:

Microeconomics (1st year core course; EC 812B)

Information Economics (2nd year field course; EC 912)

Industrial Organization (2nd year field course; EC 860)

Mathematics Boot Camp (for PhD program)

TEACHING EXPERIENCE (Cont'd)

- Undergraduate:

Intermediate Microeconomics (EC 301; EC 251H)

Advanced Microeconomics/Game Theory (EC 401)

FELLOWSHIPS, GRANTS, AND AWARDS

Special Foreign Travel Fund, MSU, 2011, 2013

Econometric Society World Congress Travel Grant, 2010

MSU-CIBER Professional Development Grant, 2010

Bates White Research Enhancement Grant, 2005

Center for Study of Industrial Organization Fellowship, Northwestern University, 2004

The Graduate School and the Office for Research 2004/2005 Conference Travel Grant,
Northwestern University

University Fellow, Northwestern University, 2000 – 2001

Calcutta University Fellowship for Master's Program, 1998 – 2000

PROFESSIONAL INVOLVEMENTS**Invited seminars**

University of Illinois Urbana-Champaign, NUS Business School, Southern Methodist University, Boston University, SUNY—Stony brook, University of New South Wales, National University of Singapore, Ohio State University, University of Southern California, University of Iowa, Indiana University Purdue University Indianapolis, Florida Atlantic University, University of Western Ontario, Queen's University, Indian Institute of Management, Ahmedabad; Western Michigan University; University of Michigan, Ross School of Business; IESE; London Business School; Michigan State University; Pennsylvania State University; Indian School of Business; Bates White LLC; Cornell University; Rutgers Business School

Conference Presentations

Sixth Workshop on Relational Contracts: NES, Moscow; SIOE Annual Conference (2020); Microeconomics Workshop; IIM Calcutta (2019); 4th Annual Asia-Pacific Industrial Organization Conference[†] (2019); Queen's Organizational Economics Conference* (2019); Canadian Economic Theory Conference, University of British Columbia, Vancouver (2017); Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2016); Second Workshop on Relational Contracts: CUNEF, Madrid, (2016); Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2013); Utah Winter Business Economics Conference, Salt Lake City* (2013); Asian Meeting of the Econometric Society, University of Delhi, New Delhi (2012); Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2012); North American Summer Meeting of the Econometric Society, Northwestern University, Evanston, IL (2012); Annual Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi (2011); Society of Economic Design 7th Biannual Conference, Montreal (2011), Econometric Society World Congress, Shanghai, China, (2010); North American Summer Meeting of the Econometric Society, Boston University, Boston, MA (2009); UM-MSU-UWO Labor day conference, Ann Arbor (2009); Society of Labor Economics Annual Meetings, Boston, MA (2009); Tournaments, Contests, and Relative Performance Evaluation, North Carolina State University, Raleigh, NC (2008); North American Summer Meeting of the Econometric Society, Duke University, Durham, NC (2007); North American Summer Meeting of the Econometric Society, University of Minnesota, Minneapolis, MN (2006); Canadian Economic Association 40th Annual Meetings, Concordia

University, Montréal (2006); Fall 2005 Midwest Economic Theory and Trade Conference, Lawrence, KS (2005); Fall 2004 Midwest Economic Theory and Trade Conference, St. Louis, MO (2004); IMS/ASA's SRMS Joint Mini Meeting on Current Trends in Survey Sampling and Official Statistics, Raichak, India, (Poster Presentation) (2004)

(* *Discussant*; † *Invited speaker*)

Referring

American Economic Journal: Microeconomics, American Economic Review, B.E. Journal of Economic Analysis & Policy, Bulletin of Economic Research, Business Research, Canadian Journal of Economics, Economic Bulletin, Econometrica, Economic Inquiry, Economic Journal, Economic Theory, European Economic Review, Games and Economic Behavior, International Economic Review, International Journal of Industrial Organization, Journal of Accounting and Public Policy, Journal of Economic Behavior & Organization, Journal of European Economic Association, Journal of Economics & Management Strategy, Journal of Economic Theory, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of Labor Economics, Journal of Law Economics & Organization, Journal of Political Economy, Journal of Public Economic Theory, Journal of Regulatory Economics, National Research Foundation (Singapore), National Science Foundation, Public Choice, RAND Journal of Economics, Research in Labor Economics, Review of Economic Studies, Theoretical Economics.

Departmental service

Member, Departmental committee, Department of Economics, Michigan State University

Advisory committee, 2009–2010; 2020–2021

Committee to evaluate the Advisory Committee and the Chair, 2010–2011

Departmental computer committee, 2010–2011

Graduate admission committee, 2012–2018

Graduate preliminary examination committee, 2011–present

Field Examination committee, 2012, 2013

Microeconomic Theory recruiting committee, 2012–2013, 2013–2015, 2018–2019

Seminar organization

Economic Theory seminar, Michigan State University, 2009–2011; 2012–2013

Economic Theory Brown Bag, Michigan State University, 2008–2015